

Dear Partners,

In keeping with the process of continuous development and improvement, we had undertaken an exercise of improving our product quality and continuous Zero Defect supply of components required for chairs.

As a result of this exercise following changes has been made in our Earl Revolving chairs (7201R and 7202R) with **IMMEDIATE EFFECT**, i.e. all pending orders will be supplied with new pedestal.

1. Replacing the existing PP Pedestal (with MS insert) with the new Pedestal (same as used in Prem. Exec / Regency / Bravo range)
2. Subsequently, T1 Gas lift will replace T4 gas lift in order to maintain ergonomic seat heights. Please note that due to the above change, the resultant minimum seat height of the chairs have marginally increased by 4mm only.

We request you to upgrade our submissions of specifications in ongoing tenders and projects wherever necessary, to avoid any acceptance issues at a later date.

- Please note, there is change in BaaN codes as per attached list.
- There is no change in price of these products due to above changes.

In case of specs needed, you may contact your branch teams or write to us through DRDS helpdesk with details of the enquiry.

This circular will be uploaded in DRDS shortly.

Regards,
B2B Product Marketing Team