

(REF NO : MKTG/DESKING/10)

Dear All

Our three products namely:

- 1) Finnesse
- 2) Jefferson Presidential Suite
- 3) Kiddo-Diddo

have undergone certain changes which are as follows: -

- 1) Finnesse: - The existing Ash laminate has been discontinued and we shall now be offering these Tables / ERU's / HDU's in the new closest matching laminate shade.
- 2) Kiddo-Diddo: - Here again the existing Dark Green (for the Desk) and Light Green (for the chairs and Stools) Laminate has been discontinued by Greenlam and has to be replaced by new shades from Merinolam.
- 3) Jefferson Presidential Suite: - Here the black pigmented portion of the Desktop shall now be offered in the same Polyester coated finish as the veneered portion.

In all the above cases, it is imperative that new item / color codes be created to avoid confusion at field level between the products supplied till date and the one's that shall be supplied in future.

Hence, we have maintained the new item / color codes which shall be as per the attached Excel Sheet on the link given below.

#### **New Item/Colour Codes**

Please arrange to communicate the same to your commercial, logistics & channel partner teams.

Regards  
Hrishikesh Datar

(Circular sent by Hrishikesh on 28/04/10)