



Dear All,

The Optimizer as we all know is one of the biggest product in the storage space today.

Demands are increasing, competition is growing and innovation is required.

In order to improve the aesthetics of our optimizer portfolio, we had undertaken an ECN to revamp the looks of the optimizer and so as to make it look more appealing to the customer.

Thus, introducing the FRESH & NEW, Enhanced Optimizer!!



### **Enhanced Optimizer**



The 1<sup>st</sup> of the many initiatives we have undertaken are to improve the looks.



### Comparison..

#### **OLD**

- Broader Drive Cover Unit
- U/S :Text. Milky White (091)
  Text. Broken White (092)
- DCU :Text. SL Grey (091)
  Text. Topaz Brown (092)
- Looks : Old
- Body: Text. Milky White (091)
  Text. Broken White (092)

#### **ENHANCED**

- Narrow Drive Cover Unit
- U/S: Text Black (094, 095)
- DCU :Text. Milky White (094)
  Text Broken White (095)
- New Looks (Sleek)
- Body: Text. Milky White (094)
  Text. Broken White (095)





# D6 Optimizer



**New, Fresh Look of the Optimizer** 

Here in the D6 optimizer, also we have introduced the enhancement.

Thus all the following optimizers have undergone enhancements and will be available in 094 and 095.



## **Codes and prices – D6 optimizer**

| ITEM CODE   | ITEM DESCRIPTION                                   | CPL    | WPL    |  |
|-------------|--|--------|--------|--|
| STO15SD6094 | SINGLE STATIC DRIVE COVER UNIT 6 BAY 15 INCH DEPTH | 73600  | 60352  |  |
| STO15SD6095 | 73600  | 60352  |        |  |
| STO15TD6094 | TWIN MOBILE DRIVE UNIT 6 BAY 15 INCH DEPTH         | 192100 | 157522 |  |
| STO15TD6095 | TWIN MOBILE DRIVE UNIT 6 BAY 15 INCH DEPTH         | 192100 | 157522 |  |
| STO18SD6094 | SINGLE STATIC DRIVE COVER UNIT 6 BAY 18 INCH DEPTH | 78510  | 64378  |  |
| STO18SD6095 | SINGLE STATIC DRIVE COVER UNIT 6 BAY 18 INCH DEPTH | 78510  | 64378  |  |
| STO18TD6094 | TWIN MOBILE DRIVE UNIT 6 BAY 18 INCH DEPTH         | 199500 | 163590 |  |
| STO18TD6095 | TWIN MOBILE DRIVE UNIT 6 BAY 18 INCH DEPTH         | 199500 | 163590 |  |



| D6 OPTIMIZER CHANNEL CONSUMER PRICE-LIST |               |             |     |                |         |          |  |  |  |
|--|---------------|-------------|-----|----------------|---------|----------|--|--|--|
| CHANNEL LENGTH                           | CONFIGURATION | BAAN CODE   | W/H | CONSUMER BASIC | ED      | TOTAL    |  |  |  |
| 3 FEET                                   | D6            | STOCH603000 | F53 | 4500           | 380.07  | 4880.07  |  |  |  |
| 6 FEET                                   | D6            | STOCH606000 | F53 | 7400           | 625     | 8025     |  |  |  |
| 9 FEET                                   | D6            | STOCH609000 | F53 | 8900           | 751.69  | 9651.69  |  |  |  |
| 12 FEET                                  | D6            | STOCH612000 | F53 | 16500          | 1393.59 | 17893.59 |  |  |  |

| D6 OPTIMIZER CHANNEL WD PRICE-LIST |               |             |     |                |         |          |  |  |  |
|------------------------------------|---------------|-------------|-----|----------------|---------|----------|--|--|--|
| CHANNEL LENGTH                     | CONFIGURATION | BAAN CODE   | W/H | CONSUMER BASIC | ED      | TOTAL    |  |  |  |
| 3 FEET                             | D6            | STOCH603000 | F53 | 3690           | 380.07  | 4070.07  |  |  |  |
| 6 FEET                             | D6            | STOCH606000 | F53 | 6068           | 625     | 6693     |  |  |  |
| 9 FEET                             | D6            | STOCH609000 | F53 | 7298           | 751.69  | 8049.69  |  |  |  |
| 12 FEET                            | D6            | STOCH612000 | F53 | 13530          | 1393.59 | 14923.59 |  |  |  |

## THANK YOU