

(REF NO : MKTG/OPOS/03)

Dear All

We have been operating with Spacio Quickship from the past two years.

Based on the valuable feedback received from the field and the dealers, we have revamped/modified the offering.

Spacio Quickship has been enhanced for the 3 basic reasons:

1. Range completion of Spacio Quickship by the way of:

- New enhanced features to configure **a complete cabin module** so that it can be offered as a complete package to the customer
- Addition of **stability bracket** to support free standing panels
- Inclusion of accessories such as KBPT and CPU trolley

2. Value addition to workspace will be achieved by:

- **Fabric tackable** panel added for more value addition in workspace.
- **Glass panels** added for more open look in the office space.

3. Cost reduction Benefits will be achieved by

- Panels with **metal tiles above w/s** added for wall side panels/cost reduction(top tiles).
- The color of the fin has been revamped and changed to two new colors (old colors will be discontinued with immediate effect)
- Cost reduction benefits achieved by **adding worksurface in PLB** instead of PLT and profiled **PLB side panels** instead of PLT side panels.

With these enhancements we can cover a wider market and complete requirement of any customer.

Refer to the changes on the link below.

New Marketing Brief

Specifications for new SKU

Price List for new SKU

Happy selling!

With best regards

DOS Marketing

(Circular sent by Aditi on 27/7/10)